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**UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA**

Raymond Alvandi, *on behalf of himself  
and all others similarly situated,*

Plaintiff,

vs.

Annie's, Inc.,

Defendant.

Case No.:

**CLASS ACTION COMPLAINT FOR  
DAMAGES AND INJUNCTIVE  
RELIEF**

**JURY TRIAL DEMANDED**

1 For his Class Action Complaint, the Plaintiff, Raymond Alvandi, by and through  
2 their undersigned counsel, pleading on his own behalf and on behalf of others similarly  
3 situated, states as follows:

#### 4 **INTRODUCTION**

5 1. Plaintiff, Raymond Alvandi (“Plaintiff”), brings this class action for  
6 damages, injunctive relief, and declaratory relief from the illegal actions of Defendant  
7 Annie’s, Inc. (“Defendant” or “Annie’s”). Defendant misrepresented the fruit content  
8 and the nutritional and health qualities of its “Summer Strawberry” Organic Bunny  
9 Fruit Snacks (the “Strawberry Fruit Snacks” or “Defendant’s Product”).

10 2. From six years prior to the date of this filing to the present (the “Class  
11 Period”), Defendant has engaged in a deceptive marketing campaign to convince  
12 consumers that its Strawberry Fruit Snacks actually contained strawberries as claimed  
13 in the marketing and on the labeling of Strawberry Fruit Snacks and was nutritious and  
14 healthful to consume.

15 3. Indeed, Defendant’s Product is called “Fruit Snacks” and “Summer  
16 Strawberry” and Defendant labels and markets its Strawberry Fruit Snacks as  
17 containing “Natural Strawberry Flavors” and touts that they are “Made with  
18 Goodness!”

19 4. However, Defendant’s Strawberry Fruit Snacks do not contain *any*  
20 strawberries. Rather than summer strawberries, the entire ingredient list is as follows:  
21 Tapioca Syrup, Pear Juice From Concentrate, Cane Sugar, Tapioca Syrup Solids,  
22 Citrus Pectin, Citric Acid, Sodium Citrate, Ascorbic Acid (Vitamin C), Natural  
23 Flavors, Sunflower Oil, Carnauba Wax, and Colors (Black Carrot, Blackcurrant  
24 Extracts). “Strawberries” are nowhere to be found in the Nutrition Facts. Indeed, the  
25 Nutrition Facts do not even list a strawberry byproduct such as strawberry juice made  
26 from concentrate.

27 5. The amount of strawberries in the Strawberry Fruit Snacks has a material  
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1 bearing on price and consumer acceptance. Through the marketing, labeling, and  
2 overall appearance of the Strawberry Fruit Snacks, Defendant creates the false  
3 impression that strawberries are present in an amount greater than is actually the case.  
4 Thus, Defendant is required to display the true percentage of strawberries on the front  
5 label, pursuant to 21 C.F.R. § 102.5. Defendant violates this requirement.

6 6. Because the Defendant fails to reveal the basic nature and characterizing  
7 properties of the Strawberry Fruit Snacks —specifically, the amount of actual  
8 strawberries in the Strawberry Fruit Snacks, or lack thereof—Defendant’s Strawberry  
9 Fruit Snacks are not only deceptive, they are also misbranded under Sections 403(a)  
10 and 403(q) of the Food Drug & Cosmetic Act (“FDCA”), 21 U.S.C. §§ 343(a) and (q).  
11 Defendant’s Product cannot be legally manufactured, advertised, distributed, or sold in  
12 the U.S. as it is currently labeled. See 21 U.S.C. § 331.

13 7. The Strawberry Fruit Snacks are also misbranded under California’s  
14 Sherman Food, Drug, and Cosmetic Law (the “Sherman Law”), Cal. Health & Safety  
15 Code §§ 109875-111915. The Sherman Law expressly incorporates the food labeling  
16 requirements set forth in the FDCA, *see* Cal. Health & Safety Code § 110100(a), and  
17 provides that any food is misbranded if its nutritional labels do not conform to FDCA  
18 requirements. *See id.* § 110665; *see also* § 110670.

19 8. The Sherman Law further provides that a product is misbranded if its  
20 labeling is “false or misleading.” *Id.* § 110660. It is a violation of the Sherman Law to  
21 advertise any misbranded food, *id.* § 110398; to manufacture, sell, deliver, hold, or  
22 offer for sale any food that is misbranded, *id.* § 110760; to misbrand any food, *id.* §  
23 110765; or to receive in commerce any food that is misbranded or deliver or proffer it  
24 for delivery, *id.* § 110770.

25 9. Defendant has been able to charge a price premium for the Strawberry  
26 Fruit Snacks by deceiving consumers, like Plaintiff, by representing that the  
27 Strawberry Fruit Snacks (a) contain significant amounts of the named strawberries; (b)  
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1 are nutritious and healthful to consume; and (c) are more healthful than similar  
2 products.

3 10. Defendant's false and misleading advertising played a substantial role in  
4 influencing Plaintiff's decisions to purchase the Strawberry Fruit Snacks. Plaintiff  
5 relied upon Defendant's naming of its product "Summer Strawberry" and its claims on  
6 the Strawberry Fruit Snacks' packaging that Strawberry Fruit Snacks included "Natural  
7 Strawberry Flavors." If Plaintiff had known the true fruit content, as well as the true  
8 nutritional and health qualities of the Strawberry Fruit Snacks he purchased, he would  
9 not have purchased the Strawberry Fruit Snacks.

10 11. Defendant's deceptive statements regarding the Strawberry Fruit Snacks  
11 violate state and federal law, as detailed herein. As such, Plaintiff asserts claims on his  
12 behalf and on behalf of all purchasers of the Strawberry Fruit Snacks for Defendant's  
13 breach of express warranty; and violations of California's Consumers Legal Remedies  
14 Act ("CLRA"), Civil Code §§ 1750, *et seq.*; California's Unfair Competition Law  
15 ("UCL"), Cal. Bus. & Prof. Code §§ 17200, *et seq.*; and California's False Advertising  
16 Law ("FAL"), Cal. Bus. & Prof. Code §§ 17500, *et seq.*

### 17 **PARTIES**

18 12. Plaintiff Raymond Alvandi ("Mr. Alvandi" or "Plaintiff") is, and at all  
19 times mentioned herein was, an adult individual residing in Glendale, California.

20 13. Defendant Annie's, Inc. ("Annie's") is a Delaware corporation  
21 headquartered at One General Mills Boulevard, Minneapolis, Minnesota 55426.  
22 Annie's produces, markets, distributes, and sells the Strawberry Fruit Snacks to  
23 consumers throughout the United States.

### 24 **JURISDICTION AND VENUE**

25 14. This Court has original subject-matter jurisdiction over this proposed class  
26 action pursuant to the Class Action Fairness Act of 2005, Pub. L. 109-2, 119 Stat. 4  
27 (Feb. 18, 2005), under 28 U.S.C. § 1332(d), which explicitly provides for the original  
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jurisdiction of the federal courts in any class action in which at least 100 members are in the proposed plaintiff class, any member of the plaintiff class is a citizen of a State different from the State of citizenship of any defendant, and the matter in controversy exceeds the sum of \$5,000,000.00, exclusive of interest and costs. Plaintiff alleges there are at least 100 members in the proposed Class (as defined below), the total claims of the proposed Class members are well in excess of \$5,000,000.00 in the aggregate, exclusive of interest and costs, and a member of the proposed Class is a citizen of a State different from the State of citizenship of Defendant.

15. This Court has personal jurisdiction over Defendant for reasons including but not limited to the fact that Plaintiff's claims arise out of Defendant's conduct within the State of California.

16. Venue is proper in this District pursuant to 28 U.S.C. § 1391 because Plaintiff resides in this District and because a substantial part of the events giving rise to the claims occurred in this District.

### **GENERAL ALLEGATIONS**

17. Consumers, including Plaintiff, increasingly and consciously seek out healthy foods and snacks—placing value on healthy fruit-based snacks. Consumers seek these types of snacks for various reasons, including perceived benefits of avoiding disease, and attaining health and wellness for themselves and their families.

#### **A. Defendant's Deceptive Marketing of the Strawberry Fruit Snacks**

18. Defendant's deceptive practices capitalize on consumers' desire to purchase healthier snacks.

19. For instance, Defendant boasts that "Our mission is to cultivate a healthier and happier world by spreading goodness through nourishing foods, honest words and conduct that is considerate and forever kind to the planet."<sup>1</sup>

20. Moreover, the front of the Strawberry Fruit Snacks's labeling prominently

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<sup>1</sup> <http://www.annies.com/our-mission> (last visited July 13, 2017).



1 identifies Defendant's Product as "Fruit Snacks" and "SUMMER STRAWBERRY,"  
2 containing "Natural Strawberry Flavors," and claims that it is "Made with Goodness!":  
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4  
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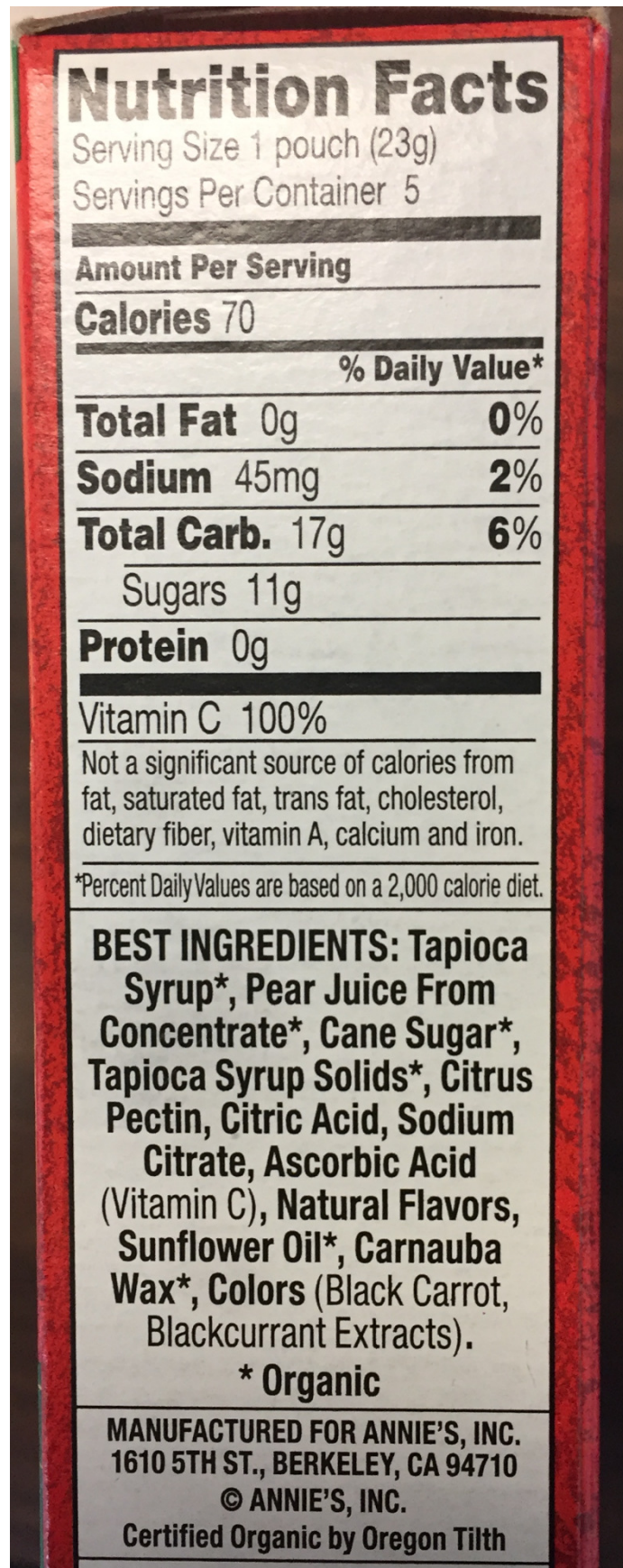


1 **B. The Strawberry Fruit Snacks Do Not Contain Any Strawberries and Are**  
2 **Not Healthful**

3 21. Defendant's claims about the fruit content and the nutritional qualities and  
4 healthfulness of the Strawberry Fruit Snacks are deceptive. Although the marketing  
5 and labeling of Defendant's Product prominently states "Fruit Snacks," "SUMMER  
6 STRAWBERRY" and claims that it contains "Natural Strawberry Flavors," there are  
7 *no* strawberries in the Strawberry Fruit Snacks. Instead, the Strawberry Fruit Snacks  
8 contain the following "Best Ingredients": Tapioca Syrup, Pear Juice From Concentrate,  
9 Cane Sugar, Tapioca Syrup Solids, Citrus Pectin, Citric Acid, Sodium Citrate,  
10 Ascorbic Acid (Vitamin C), Natural Flavors, Sunflower Oil, Carnauba Wax, and  
11 Colors (Black Carrot, Blackcurrant Extracts).<sup>2</sup>

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25 [REMAINDER OF PAGE LEFT INTENTIONALLY BLANK]  
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27 <sup>2</sup> The following page contains a photograph of the Nutrition Facts contained on the  
28 Strawberry Fruit Snacks.





22. Thus, not only are there are no actual summer strawberries in the Strawberry Fruit Snacks as advertised, there is not even a strawberry byproduct in the Strawberry Fruit Snacks. The only fruit-related byproduct is “Pear Juice From Concentrate,” essentially a neutral tasting form of sugar. However, Annie’s did not advertise Pear Fruit Snacks; it advertised Summer Strawberry Fruit Snacks.

23. This practice of advertising fruit snacks as containing significant amounts of fruit (here strawberries) when in fact they do not has been well documented. The Center for Science in the Public Interest notes that “Food companies aggressively market phony fruit snacks to toddlers, children, and their parents, pushing them as healthy options and substitutes for real fruit. Unfortunately for parents and kids, phony fruit snacks don’t always contain the fruits advertised on the front of the box and never in the quantities suggested. Instead, companies use relatively cheap, nutritionally void, and highly processed pear, apple, and white grape juices, making phony fruit snacks much closer to gummy bears than actual fruit.”<sup>3</sup>

24. While Defendant’s Strawberry Fruit Snacks do not contain any strawberries, one ingredient that the Strawberry Fruit Snacks do contain in abundance is sugar.

25. A single serving of the Strawberry Fruit Snacks weighs 23 grams, a whopping 11 grams of which are sugar. Thus, 47% of the Strawberry Fruit Snacks are sugar. In contrast, 23 grams of fresh strawberries contain 1.12 grams of sugar.<sup>4</sup> Thus,

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<sup>3</sup> <https://cspinet.org/phony-fruit-snacks> (last visited July 12, 2017).

<sup>4</sup> *See*

<https://ndb.nal.usda.gov/ndb/foods/show/2385?man=&lfacet=&count=&max=50&qlookup=09316&offset=&sort=default&format=Full&reportfmt=other&rptfrm=&ndbno=&nutrient1=&nutrient2=&nutrient3=&subset=&totCount=&measureby=&Qv=.23&Q4503=1&Q4504=1&Q4505=1&Q4506=1&Q4507=1&Q4508=1&Q4509=1&Q4510=1&Q4511=1&Q4512=1&Qv=.24&Q4503=1&Q4504=1&Q4505=1>

Defendant's Strawberry Fruit Snacks contain *ten times* more sugar by weight than actual strawberries. As a result, a parent purchasing Defendant's Strawberry Fruit Snacks who, after viewing Defendant's Product's labeling, reasonably believes that the Strawberry Fruit Snacks contain strawberries, would unknowingly be serving their child ten times more sugar than if they simply gave their child an equivalent amount of strawberries.

26. In addition, Defendant boasts that the Strawberry Fruit Snacks contain "100% DV of Vitamin C":



27. Taken together with Defendant's claim that actual strawberries are contained in the Strawberry Fruit Snacks, and strawberries' reputation for containing high levels of vitamin C<sup>5</sup>, Defendants' labeling and advertising suggests that the

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&Q4506=1&Q4507=1&Q4508=1&Q4509=1&Q4510=1&Q4511=1&Q4512=1 (last visited July 13, 2017).

<sup>5</sup> See <https://ods.od.nih.gov/factsheets/VitaminC-Consumer/> (last visited July 13, 2017) (noting that "Fruits and vegetables are the best sources of vitamin C" and listing strawberries among those fruits and vegetables containing vitamin C).

1 vitamin C is derived from actual strawberries. Yet there are no strawberries in the  
 2 Strawberry Fruit Snacks, and thus Defendant's suggestion is false. Instead, Defendant  
 3 fortifies its Strawberry Fruit Snacks with Vitamin C. As noted, one of the ingredients  
 4 listed on Defendant's Product's packaging is "Ascorbic Acid (Vitamin C)."

5 28. Defendant's fortification of Vitamin C in the Strawberry Fruit Snacks is  
 6 precisely the type of addition of nutrients that the Food and Drug Administration  
 7 prohibits. Specifically, the "Food and Drug Administration does not encourage  
 8 indiscriminate addition of nutrients to foods, nor does it consider it appropriate to  
 9 fortify fresh produce; meat, poultry, or fish products; sugars; or snack foods such as  
 10 candies and carbonated beverages."<sup>6</sup> Had Defendant not illegally fortified the  
 11 Strawberry Fruit Snacks with vitamin C, it would not be able to boast that Defendant's  
 12 Product contains "100% DV of Vitamin C."

13 29. Defendant is able to sell the Strawberry Fruit Snacks to consumers by  
 14 deceiving consumers about the healthfulness and strawberry content of the Strawberry  
 15 Fruit Snacks and distinguishing the Strawberry Fruit Snacks from competitors'  
 16 products. Defendant is motivated to deceive consumers for no other reason than to  
 17 charge a price premium and to take away market share from competing companies to  
 18 further increase its own profits.

19 30. In short, Defendant's Strawberry Fruit Snacks are promoted as a healthful  
 20 snack alternative containing strawberries, when in fact the Strawberry Fruit Snacks  
 21 contain no strawberries. Thus, stating that the Strawberry Fruit Snacks are made of  
 22 summer strawberries and contain "natural strawberry flavors," and representing that  
 23 Strawberry Fruit Snacks are beneficial to consumers' health is misleading and  
 24 deceptive.

### 25 **C. The Strawberry Fruit Snacks are Misbranded**

26 31. Under FDCA section 403, a food is "misbranded" if "its labeling is false  
 27 \_\_\_\_\_

28 <sup>6</sup> 21 C.F.R. § 104.20(a).

1 or misleading.” See 21 U.S.C. §§ 343(a).

2 32. The amount of strawberries in the Strawberry Fruit Snacks has a material  
3 bearing on price and consumer acceptance. Moreover, Defendant’s marketing and  
4 labeling of the Strawberry Fruit Snacks—including claims that that they are “fruit  
5 snacks,” and “summer strawberries” and “natural strawberry flavors” are ingredients—  
6 creates the erroneous impression that the strawberries described in Defendant’s  
7 Product’s marketing and labeling are present in an amount greater than is actually the  
8 case. Thus, Defendant is required to display the true percentage of strawberries in the  
9 product name on the front label, pursuant to 21 C.F.R. § 102.5. Defendant violates this  
10 requirement.

11 33. Because the Defendant failed to reveal the basic nature and characterizing  
12 properties of the Strawberry Fruit Snacks (specifically, the true strawberry content, or  
13 lack thereof), Defendant’s Strawberry Fruit Snacks are not only sold with misleading  
14 labeling but also misbranded under Sections 403(a) of the Food Drug & Cosmetic Act  
15 (“FDCA”), 21 U.S.C. §§ 343(a), and cannot be legally manufactured, advertised,  
16 distributed, or sold in the U.S. as they are currently labeled. See 21 U.S.C. § 331.

17 34. Similarly, the Strawberry Fruit Snacks are misbranded under California’s  
18 Sherman Law, Cal. Health & Safety Code §§ 109875-111915. The Sherman Law  
19 expressly incorporates the food labeling requirements set forth in the FDCA, see Cal.  
20 Health & Safety Code § 110100(a), and provides that any food is misbranded if its  
21 nutritional labeling does not conform to FDCA requirements. See *id.* § 110665; see  
22 also *id.* § 110670.

23 35. The Sherman Law further provides that a product is misbranded if its  
24 labeling is “false or misleading.” *Id.* § 110660. It is a violation of the Sherman Law to  
25 advertise any misbranded food, *id.* § 110398; to manufacture, sell, deliver, hold, or  
26 offer for sale any food that is misbranded, *id.* § 110760; to misbrand any food, *id.* §  
27 110765; or to receive in commerce any food that is misbranded or deliver or proffer it  
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1 for delivery, *id.* § 110770.

2 36. By misrepresenting the basic nature and characterizing properties of the  
3 Strawberry Fruit Snacks, Defendant violated these federal and state regulations and  
4 mislead Plaintiff and consumers alike.

5 **ALLEGATIONS APPLICABLE TO PLAINTIFF**

6 **A. Raymond Alvandi**

7 37. Mr. Alvandi has purchased Defendant's Strawberry Fruit Snacks on  
8 multiple occasions. Mr. Alvandi purchased the Strawberry Fruit Snacks on  
9 Amazon.com and from a Target store located in Glendale, California, among other  
10 locations.

11 38. Prior to his purchase of the Strawberry Fruit Snacks, Mr. Alvandi saw and  
12 relied upon Defendant's marketing and labeling representing that the Strawberry Fruit  
13 Snacks were made with significant amounts of the named strawberries and were  
14 healthful.

15 39. When Mr. Alvandi saw Defendant's misrepresentations prior to and at the  
16 time of purchase, he relied on Defendant's representations and claims that the  
17 Strawberry Fruit Snacks contained significant amounts of actual strawberries.

18 40. Defendant emphasized in the marketing and on the labeling of  
19 Defendant's Product that Strawberry Fruit Snacks were nutritious and healthful.

20 41. Mr. Alvandi suffered injury because he relied on Defendant's  
21 misrepresentations and would not have purchased the Strawberry Fruit Snacks for  
22 himself and his family had Defendant not made certain misrepresentations in  
23 Strawberry Fruit Snacks's marketing and labeling. In the future, if Mr. Alvandi knew  
24 that Strawberry Fruit Snacks's marketing and labeling was truthful and not deceptive,  
25 he would continue to purchase Defendant's Product. At present, however, Mr. Alvandi  
26 cannot be confident that the labeling and labeling of Defendant's Product is, and will  
27 be, truthful and non-deceptive.  
28



**CLASS ACTION ALLEGATIONS**

**A. The Class**

42. Plaintiff brings this case as a class action pursuant to Fed. R. Civ. P. 23 on behalf of himself and all others similarly situated.

43. Plaintiff represents, and is a member of the following class (the “Class”):

**All persons within the United States who purchased Strawberry Fruit Snacks during the Class Period.**

44. Mr. Alvandi also seeks to represent a subclass of all Class members who purchased the Strawberry Fruit Snacks in the state of California (the “California Subclass”).

45. Defendant and its employees or agents are excluded from the Class and the Subclasses. Plaintiff does not know the number of members in the Class, but believes the class members number in the several thousands, if not more. Thus, this matter should be certified as a class action to assist in the expeditious litigation of this matter.

**B. Numerosity**

46. Plaintiff does not know the exact number of Class members, but given the nature of the claims and the number of retail stores selling Defendant’s Product, Plaintiff believes that Class members are so numerous that joinder of all members of the Class is impracticable.

47. The exact number and identities of the Class members are unknown at this time and can only be ascertained through discovery.

**C. Common Questions of Law and Fact**

48. There are questions of law and fact common to the Class that predominate over any questions affecting only individual Class members. These questions include:

a. Whether Defendant marketed, packaged, or sold Defendant’s

1 Product to Plaintiff and those similarly situated using false,  
2 misleading, or deceptive statements or representations, including  
3 statements or representations concerning the nutritional and health  
4 qualities of its Product;

5 b. Whether Defendant omitted or misrepresented material facts in  
6 connection with the sale of its Product;

7 c. Whether Defendant participated in and pursued the common  
8 course of conduct complained of herein;

9 d. Whether Defendant's marketing, labeling, or selling of  
10 Defendant's Product as healthful and nutritious constitutes an  
11 unfair or deceptive consumer sales practice;

12 e. Whether Defendant has been unjustly enriched as a result of its  
13 unlawful business practices;

14 f. Whether Defendant's actions as described above violate the  
15 California Unfair Competition Law, Cal. Bus. & Prof. Code §§  
16 17200, *et seq.*;

17 g. Whether Defendant's actions as described above violate the  
18 California False Advertising Law, Cal. Bus. & Prof. Code §§  
19 17500, *et seq.*;

20 h. Whether Defendant's actions as described above violate the  
21 California Consumers Legal Remedies Act, Cal. Civil Code §§  
22 1750, *et seq.*;

23 i. Whether Defendant should be enjoined from continuing the above-  
24 described practices;

25 j. Whether Plaintiff and members of the Class are entitled to  
26 declaratory relief; and

27 k. Whether Defendant should be required to make restitution,  
28

1 disgorge profits, reimburse losses, pay damages, and pay treble  
2 damages as a result of the above-described practices.

3 **D. Typicality**

4 49. Plaintiff's claims are typical of the claims of the Class members, as they  
5 are all based on the same factual and legal theories.

6 **E. Protecting the Interests of the Class Members**

7 50. Plaintiff will fairly and adequately protect the interests of the Class and  
8 has retained counsel experienced in handling class actions and claims involving  
9 unlawful business practices. Neither Plaintiff nor his counsel have any interests which  
10 might cause them not to vigorously pursue this action.

11 **F. Proceeding Via Class Action is Superior and Advisable**

12 51. A class action is the superior method for the fair and efficient adjudication  
13 of this controversy. The interest of Class members in individually controlling the  
14 prosecutions of separate claims against Defendant is small because it is not  
15 economically feasible for Class members to bring individual actions.

16 **COUNT I**

17 **Breach of Express Warranty**

18 52. Plaintiff repeats and realleges the above paragraphs of this Complaint and  
19 incorporates them herein by reference.

20 53. Defendant expressly warranted in its marketing, labeling, and promotion  
21 of the Strawberry Fruit Snacks that the Strawberry Fruit Snacks contain actual  
22 strawberries and are nutritious, and healthful to consume. These statements are untrue  
23 as detailed above. The promise of strawberries, and the nutritious and healthful nature  
24 of the Strawberry Fruit Snacks, specifically relates to the goods being purchased and  
25 became the basis of the bargain. Plaintiff and members of the Class purchased the  
26 Strawberry Fruit Snacks based upon the above said express warranties made in  
27 Defendant's marketing and labeling of the Strawberry Fruit Snacks.  
28

54. Defendant breached its express warranty by selling Strawberry Fruit Snacks that did not conform to the warranties it made.

55. Plaintiff and the Class were injured as a direct and proximate result of Defendant's breach and deserve to be compensated for the damages they suffered. If Plaintiff and the Class had known the true facts concerning the strawberry content of the Strawberry Fruit Snacks, they would not have purchased Strawberry Fruit Snacks.

## **COUNT II**

### **Unfair and Deceptive Acts and Practices,** **In Violation of the California Consumers Legal Remedies Act § 1750, et seq.**

56. Plaintiff repeats and realleges the above paragraphs of this Complaint and incorporates them herein by reference.

57. Plaintiff brings this cause of action individually and on behalf of the California Subclass pursuant to the California Consumers Legal Remedies Act, Cal. Civ. Code § 1750, *et seq.* (the "CLRA").

58. Plaintiff and members of the California Subclass are "consumers," as the term is defined by California Civil Code § 1761(d), because they bought Defendant's Product for personal, family, or household purposes.

59. Plaintiff, members of the California Subclass, and Defendant have engaged in "transactions," as that term is defined by California Civil Code § 1761(e).

60. The conduct alleged in this Complaint constitutes unfair methods of competition and unfair and deceptive acts and practices for the purpose of the CLRA, and the conduct was undertaken by Defendant in transactions intended to result in, and which did result in, the sale of goods to consumers.

61. As alleged more fully above, Defendant has violated the CLRA by falsely representing to Plaintiff and the California Subclass certain qualities of the Strawberry Fruit Snacks.

62. As a result of engaging in such conduct, Defendant has violated California Civil Code §§ 1770(a)(5), (a)(7), and (a)(9).

63. Pursuant to California Civil Code §§ 1780(a)(2) and (a)(5), Plaintiff seeks an order of this Court that includes, but is not limited to, an order requiring Defendant to remove language and graphics on Defendant's marketing and labeling representing the Strawberry Fruit Snacks are made with actual strawberries and are healthful and nutritious.

64. Plaintiff and members of the California Subclass may be irreparably harmed or denied an effective and complete remedy if such an order is not granted.

65. The unfair and deceptive acts and practices of Defendant, as described above, present a serious threat to Plaintiff and members of the California Subclass.

66. Plaintiff does not seek monetary damages pursuant to the CLRA.

### **COUNT III**

#### **Unlawful Business Acts and Practices,**

#### **In Violation of California Business and Professions Code, § 17200, et seq.**

67. Plaintiff repeats and realleges the above paragraphs of this Complaint and incorporates them herein by reference.

68. Plaintiff brings this cause of action individually and on behalf of the California Subclass.

69. Such acts of Defendant, as described above, constitute unlawful business acts and practices. In this regard, Defendant's manufacturing, marketing, advertising, labeling, distributing, and selling of its Product violates California's Sherman Law, Cal. Health & Saf. Code § 109875, et seq.

70. In relevant part, the Sherman Law declares that food is misbranded if its labeling is false or misleading in any particular way and further provides that it is unlawful for any person to misbrand any food. Cal. Health & Saf. Code §§ 110660, 110765.

71. The Sherman Law defines a "person" as "any individual, firm, partnership, trust, corporation, limited liability company, company, estate, public or private institution, association, organization, group, city, county, city and county,



1 political subdivision of this state, other governmental agency within the state, and any  
2 representative, agent, or agency of any of the foregoing.” Cal. Health & Saf. Code §  
3 109995. Defendant is a corporation and, therefore, a “person” within the meaning of  
4 the Sherman Law.

5 72. The business practices alleged above are unlawful under the CLRA, Cal.  
6 Civ. Code § 1750, *et seq.*, which forbids deceptive advertising.

7 73. The business practices alleged above are unlawful under California  
8 Business and Professions Code § 17200, *et seq.* by virtue of violating § 17500, *et seq.*,  
9 which forbids untrue advertising and misleading advertising.

10 74. As a result of the business practices described above, Plaintiff and the  
11 California Subclass, pursuant to California Business and Professions Code § 17203, are  
12 entitled to an order enjoining such future conduct on the part of Defendant and such  
13 other orders and judgments which may be necessary to disgorge Defendant’s ill-gotten  
14 gains and to restore to any person in interest any money paid for Defendant’s Product  
15 as a result of the wrongful conduct of Defendant.

16 75. The above-described unlawful business acts and practices of Defendant  
17 present a threat and reasonable likelihood of deception to Plaintiff and members of the  
18 California Subclass in that Defendant has systematically perpetrated and continue to  
19 perpetrate such acts or practices upon members of the California Subclass by means of  
20 misleading manufacturing, marketing, advertising, labeling, distributing, and selling of  
21 the Strawberry Fruit Snacks.

#### 22 **COUNT IV**

#### 23 **Fraudulent Business Acts and Practices,** 24 **In Violation of California Business and Professions Code § 17200, *et seq.***

25 76. Plaintiff repeats and realleges the above paragraphs of this Complaint and  
26 incorporates them herein by reference.

27 77. Plaintiff brings this cause of action individually and on behalf of the  
28 California Subclass.



1           83. Plaintiff brings this cause of action individually and on behalf of the  
2 California Subclass for violations of California Business and Professions Code §  
3 17500, *et seq.* for misleading and deceptive advertising against Defendant.

4           84. At all material times, Defendant engaged in a scheme of offering  
5 Defendant's Product for sale to Plaintiff and other members of the California Subclass  
6 by way of, *inter alia*, commercial marketing and advertising, the Internet, product  
7 labeling, and other promotional materials. Defendant's portrayal of its Product as being  
8 made from strawberries and as being healthful and nutritious is misleading and  
9 deceptive because the Strawberry Fruit Snacks were not made with any strawberries  
10 and lacked the nutritional benefits associated with strawberries. Said advertisements  
11 were made within the State of California and come within the definition of advertising  
12 as contained in Business and Professions Code § 17500, *et seq.* in that such  
13 promotional materials were intended as inducements to purchase Defendant's Product  
14 and are statements disseminated by Defendant to Plaintiff and the California Subclass  
15 and were intended to reach members of the California Subclass. Defendant knew, or in  
16 the exercise of reasonable care should have known, that these statements were  
17 misleading and deceptive.

18           85. In furtherance of said plan and scheme, Defendant has prepared and  
19 distributed within the State of California—via commercial marketing and advertising,  
20 the Internet, product labeling, and other promotional materials—statements that  
21 misleadingly and deceptively represent Defendant's Product as being made of  
22 strawberries, and being healthful and nutritious. Consumers, including Plaintiff,  
23 necessarily and reasonably relied on these materials concerning Defendant's Product.  
24 Consumers, including Plaintiff and the Class Members, were among the intended  
25 targets of such representations.

26           86. The above acts of Defendant, in disseminating said misleading and  
27 deceptive statements throughout the State of California to consumers, including  
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1 Plaintiff and members of the Class, were and are likely to deceive reasonable  
2 consumers, including Plaintiff and other members of the Class, by obfuscating the real  
3 ingredients of Defendant's Product, and making misleading claims about Defendant's  
4 Product, all in violation of the "misleading prong" of California Business and  
5 Professions Code § 17500.

6 87. As a result of the above violations of the "misleading prong" of California  
7 Business and Professions Code § 17500, *et seq.*, Defendant has been unjustly enriched  
8 at the expense of Plaintiff and the other members of the California Subclass. Plaintiff  
9 and the California Subclass, pursuant to California Business and Professions Code §  
10 17535, are entitled to an order of this Court enjoining such future conduct on the part  
11 of Defendant, and such other orders and judgments which may be necessary to  
12 disgorge Defendant's ill-gotten gains and restore to any person in interest any money  
13 paid for Defendant's Product as a result of the wrongful conduct of Defendant.

14 **PRAYER FOR RELIEF**

15 WHEREFORE, Plaintiff prays that the Court grant Plaintiff and the Classes  
16 the following relief against Defendant:

- 17 1. Injunctive relief prohibiting such false and deceptive advertising by  
18 Defendant in the future;  
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2. Declaratory relief as stated;
3. Statutory, compensatory, treble, and punitive damages;
4. An Order of restitution and all other forms of equitable monetary relief;
5. An award of attorneys' fees and costs to counsel for Plaintiff and the Class; and
6. Such other relief as the Court deems just and proper.

**TRIAL BY JURY DEMANDED ON ALL COUNTS**

DATED: August 1, 2017

RAYMOND ALVANDI,

By: /s/ Trinette G. Kent  
Trinette G. Kent, Esq. (Bar No. 222020)  
Lemberg Law, LLC  
*Attorneys for Plaintiff*



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